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March 28, 2025

City of Guelph
1 Garden Street
Guelph ON
N1H 3A1

Attention: Committee of the Whole

**RE: Municipal Service and Financial Agreements Policy
Report 2025-14**

We would like to take this opportunity to thank City of Guelph Council for the direction to create the above referenced Policy and City of Guelph Staff for their collaborative and transparent process in creating the Municipal Service and Financial Agreements Policy.

The Policy and a forthcoming Front Funding Agreement template, will be a critical tool in the City's toolbox to advance infrastructure in a timely manner to enable housing to proceed expeditiously, allowing the City of Guelph to reach its housing targets.

As you may be aware, Mattamy Homes has lands within the Clair Maltby Secondary Plan, on the west side of Gordon Street, and are in the process of preparing to submit for planning approvals in the next few months. We intend to utilize this Policy to advance a limited amount of necessary infrastructure, allowing for the opportunity to service more than 1,500 homes in the next couple of years.

We appreciate the public engagement and collaboration that took place during the creation of this policy. Allowing for meaningful dialogue between the City and Industry Stakeholders has resulted in a Policy that is implementable and balances the needs of the City and the Developer.

We look forward to advancing our communities in the City of Guelph and implementing this new Policy.

Sincerely,
Mattamy Homes Canada

A handwritten signature in blue ink, appearing to be "Ryan Oosterhoff", written over a horizontal line.

Ryan Oosterhoff
Director, Land Development